

**DIR-TSO-2571**  
**APPENDIX C - PRICING INDEX**  
**Early Morning Software**

<b>Product</b>	<b>Product Number</b>	<b>Customer Discount % off MSRP</b>
<b>VENDOR &amp; OUTREACH</b>		
Vendor Mgmt Annual Subscription (up to 2,500 vendors)	VMx-T2	12%
Vendor & Outreach Express Implementation	VMx-I	12%
Vendor Mgmt Annual Subscription (up to 15,000 vendors)	VMp-T4	12%
Vendor & Outreach Professional Implementation	VMp-I	12%
<b>CONTRACT MANAGEMENT</b>		
Contract Mgmt Annual Subscription (up to \$100M)	KMx-T2	12%
Contract Management Express Implementation	KMx-I	12%
Contract Mgmt Annual Subscription (up to \$500M)	KMp-T4	12%
Contract Management Professional Implementation	KMp-I	12%
<b>COMPLIANCE MANAGEMENT SUITE</b>		
Compliance Mgmt Annual Subscription (up to \$100M)	CCMx-T2	12%
Compliance Management Express Implementation	CCMx-I	12%
Compliance Mgmt Annual Subscription (up to \$500M)	CCMp-T4	12%
Compliance Management Professional Implementation	CCMp-I	12%
<b>LABOR MANAGEMENT</b>		
Labor Mgmt Annual Subscription (up to \$100M Contracts and 1 Wage Set)	LCMx-T2	12%
Labor Management Express Implementation	LCMx-I	12%
Labor Mgmt Annual Subscription (up to \$500M Contracts and 2 Wage Sets)	LCMp-T4	12%
Labor Management Professional Implementation	LCMp-I	12%
<b>AFFIRMATIVE ACTION MANAGEMENT</b>		
Affirmation Action Mgmt Annual Subscription (up to 2,500 vendors)	AAMx-T2	12%
Affirmation Action Management Express Implementation	AAMx-T3	12%
Affirmation Action Mgmt Annual Subscription (up to 5,000 vendors)	AAMp-T4	12%
Affirmation Action Management Professional Implementation	AAMp-T5	12%
<b>WORKFORCE MANAGEMENT</b>		
Workforce Utilization Mgmt Annual Subscription (up to \$100M)	WMx-T2	12%
Workforce Utilization Management Express Implementation	WMx-T3	12%
Workforce Utilization Mgmt Annual Subscription (up to \$500M)	WMp-T4	12%
Workforce Utilization Management Professional Implementation	WMp-T5	12%
<b>SALES CONCESSIONS MANAGEMENT</b>		
Compliance Mgmt Annual Subscription (up to \$100M)	SCMx-T2	12%
Concessions Compliance Management Express Implementation	SCMx-I	12%
Concessions Compliance Mgmt Annual Subscription (up to \$500M)	SCMp-T4	12%
Concessions Compliance Management Professional Implementation	SCMp-I	12%
<b>CERTIFICATION MANAGEMENT</b>		
Certification Mgmt Annual Subscription (up to 300 vendors)	UMx-T2	12%
Certification Management Express Implementation	UMx-I	12%
Certification Mgmt Annual Subscription (up to 1,250 vendors)	UMp-T3	12%
Certification Mgmt Annual Subscription (up to 5,000 vendors)	UMp-T4	12%
Certification Management Professional Implementation	UMp-I	12%
Vendor Certification Web-based Application	VCAp-I	12%

<b>PRISM COMPLIANCE MANAGEMENT ACCELERATOR</b>		
Compliance Suite Accelerator, Mobility Solution (up to \$500M)	PAP-T4	12%
PCM Accelerator Professional Implementation (IT Professional Services - 20 days)	PAP-I	12%
<b>Service</b>	<b>Product Number</b>	<b>Customer Discount % off MSRP</b>
<b>PRISM PROFESSIONAL CONSULTING SERVICES</b>		
End User Training (On-site, 1 Day Class)	PPC-EUT	12%
End User Training (Web-Based, 1 Day Class)	PPC-WBT	12%
Advanced End User Training (1 Day Class)	PPC-AET	12%
Vendor Training Class PAK 1: Includes 2 days, 4 – 3 hour sessions	PPC-VTC1	12%
Vendor Training Class PAK 2: Includes 5 days, 10 – 3 hour sessions	PPC-VTC2	12%
Vendor Training Web PAK 1: (Introduction to Diversity: 6 month Subscription)	PPC-VTW1	12%
Vendor Training Web PAK 2: (Advance Topics in Diversity - 6 month Subscription)	PPC-VTW2	12%
Vendor Roll-out Kit	PPC-VRK	12%
Wage Decision Set-up (Up to 2 Wage Decisions)	PPC-WDM	12%
System Data Extraction	PPC-SDE	12%
Data Enhancement Analyst (Hourly Rate)	PPC-DAS	12%
Trainer (Hourly Rate)	PPC-PTS	12%
Configuration and Data Transformation Services (Hourly Rate)	PPC-DTS	12%
Information Technology Professional Services (Hourly Rate)	PPC-ITS	12%
Project Management Services (Hourly Rate)	PPC-PAS	12%
Diversity Management Consultant Services (Hourly Rate)	PPC-MCS	12%
PN Diversity Validation Services (Hourly Rate)	PPC-IVAS	12%
PN Diversity Verification Services (Hourly Rate)	PPC-IVES	12%
<b>Optional</b>	<b>Product Number</b>	<b>Customer Discount % off MSRP</b>
COMPASS Training Conference (Registration Only)	COMP-RO	2%
COMPASS Training Conference* (Early and Full Registration, includes travel and lodging )	COMP-RT	2%
*2 Day Training, Meals, Accommodations, Travel, & Transfers)		
International Diversity & Economic Alliance Annual Membership (4 persons)	IDEA-AMF	1%
International Diversity & Economic Alliance Resource Center	IDEA-RC	1%